## NATIONAL LASER COME/CEU COURSES

## A MESSAGE FROM OUR FOUNDER & CEO

#### Hello Everyone,

Welcome to National Laser Institute! I'm thrilled that you're considering a career in the medical aesthetics industry. Medical aesthetics is a multi-billion-dollar industry, and it's still in its infancy!

I've always had a passion for health, beauty, anti-aging, and medical aesthetics, which led me to open National Laser Institute in 2003. Since then, my goal has been, and always will be, to provide attendees with an unparalleled educational experience that will set them up for future success in this exciting anti-aging industry.

A pioneer in medical aesthetics training, National Laser Institute's curriculum is second to none. We have a phenomenal team, instructors each with 10-20 years of experience in the field, who are dedicated to providing you with the tools and knowledge to succeed in your career. We are also proud to inform you that we are the only medical aesthetics/cosmetic injection training institute in the United States with a graduate services department to assist you in your career search. We send out over 600+ job leads, nationwide, each month from employers such as medical spas, plastic surgeons, dermatologists, OB/GYN, family practice, and a variety of other physicians' offices, as well as national fitness centers.

I only ask that you bring one thing to class every day, and that's passion. I truly live by my favorite Maya Angelou quote: "People will forget what you said, people will forget what you did, but people will never forget how you made them feel." It's our goal to deliver an educational experience second to none.

Again, welcome to National Laser Institute. The entire staff and I wish you a successful career in this booming anti-aging industry!

#### Sincerely,

Louis Silberman CEO & Founder – National Laser Institute



#### NATIONAL LASER INSTITUTE



National Laser Institute has been delivering educational excellence for over 20 years. Since then, the institute has trained over 20,000 attendees – from across the U.S. and the globe – in BOTOX<sup>®</sup>, dermal fillers, and other cosmetic injections, along with the latest medical aesthetics procedures and laser technologies.

Puzzled by the fact that a cosmetic- technology curriculum did not exist in the industry during the early 2000s, entrepreneur Louis Silberman opened the doors to National Laser Institute in 2003.

National Laser Institute's mission was and continues to be to provide 5-star quality education in medical aesthetics. They worked with some of the industry's top physicians, nurses, and certified laser experts to develop the most in-depth and hands-on educational experience for attendees.

What truly sets National Laser Institute apart from other medical aesthetics institutes is the small instructor to attendee ratio, and hands-on training attendees receive during their time here. While other medical aesthetics institutes across the country have attendees practice on each other during hands-on training, we spend millions of dollars each year to provide attendees with paying clients in order to gain real world experience in a luxury medical spa environment.

Today, National Laser Institute is the country's largest nationwide training institute. The school trains attendees in Scottsdale, Dallas, Beverly Hills, Boston, Chicago, Denver, Honolulu, Las Vegas, Nashville, New York, Newport Beach, Philadelphia,



#### NATIONAL LASER INSTITUTE



## LEARN THE LATEST MEDICAL AESTHETICS

If you are a physician, nurse, or medical professional interested in increasing your earning potential while helping your clients look and feel their best, National Laser Institute has a program for you! After medical aesthetics training from National Laser Institute, you'll feel comfortable and confident to deliver safe, high-quality services to your clients in any medical aesthetics setting!

During training, you'll learn from some of the industry's leading physicians, nurses, laser experts, and marketing professionals. Up to 20 different expert instructors will lead each course, giving you an unparalleled learning experience.

Our courses offer medical professionals didactic and clinical hands-on training in the most highly sought-after medical aesthetics procedures, including:

NEUROTOXINS (Botox®, dysport® & jeuveau)

**DERMAL FILLERS** (JUVEDERM®, RESTYLANE®, VERSA, AND VOLUMA®)

PLATELET-RICH PLASMA (PRP) INJECTIONS

**KYBELLA INJECTIONS** 

PDO THREADS

SCULPTRA

**IV INFUSION** 

**NON-SURGICAL BODY CONTOURING** 

**COSMETIC LASERS** 

LASER HAIR REMOVAL

INTENSE PULSED LIGHT (IPL) PHOTOFACIAL

**SKIN REJUVENATION** 

**RADIOFREQUENCY SKIN TIGHTENING** 

**CO2 LASER SKIN REJUVENATION** 

LASER TATTOO REMOVAL

# FASCINATING INDUSTRY FACTS!

In 2022, Americans spent over \$26 billion on cosmetic plastic surgery and minimally-invasive procedures.

Approximately 8,000 med spas are now open in the U.S. as of 2024, making the med spa industry worth Multi billions.

Roughly 26 million surgical and minimally invasive procedures were performed in 2022.

BOTOX<sup>®</sup> use among millennials aged 19 - 34 increased by 87% over the years.

Since 2010, the number of men getting BOTOX<sup>®</sup> increased by 27%.

Some of the top non-invasive procedures for 2023 \*

- 1. BOTOX<sup>®</sup> 9 million procedures
- 2. Dermal Fillers 4.8 million procedures
- 3. Dermal Fillers Lip Augmentation 1.3 million procedures
  - 4. Laser Hair Reduction/IPL 2.9 million procedures
  - 5. Laser Skin Rejuvenation 3.3 million procedures
    - 6. Body Contouring 750,000 procedures

## **LEARN FROM THE BEST**

#### Why We Set the "Gold Standard" for Medical Aesthetics Training:

- We pioneered the medical aesthetics training industry in 2003!
- We are the first medical aesthetics school approved by the Arizona Department Of Health Services (AZDHS) formerly known as the Arizona Radiation Regulatory Agency (ARRA), the Arizona State Board for Private Post-Secondary Education, Texas Department Of State Health Services, Texas Workforce Commission, and American Academy of Family Physicians (AAFP).
- We offer accredited CME/CEU courses for physicians, nurses and medical professionals.
- Our courses include classroom and clinical hands-on training with scheduled clients in a luxury medical spa setting for attendees to gain real world experience. We are the only training program that spends millions of dollars annually marketing to provide you with a steady stream of clients to work on.
- Our Graduate Services Department sends out over 600+ job leads, nationwide, per month to our attendees and alumni.



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• 70% of our attendees travel in from across the United States and around the world, including, Brazil, Canada, Mexico, Dubai, and The United Kingdom to take our courses (just as one would travel to attend Harvard or Stanford).

 We are the only training institute in the country to offer marketing strategies as part of your training to teach you how to build your business as a business owner, employee or independent contractor. It features Founder and CEO Louis Silberman, who created the sixth most visited pharmacy website in the world and was a 2014 semi-finalist for the Ernst and Young Entrepreneur of the Year Award. Prior award recipients include the founders of Google, Dell and Amazon.





- Medical Aesthetics Focus
- Clinical Hands-On Training
- Spectacular Instructors
- State Of The Art Technology
- First Rate Reputation
- Training Program To Fit Your Needs
- Guaranteed Education & FREE Refresher Training
- Online Medical Aesthetics Library



# **OUR LOCATIONS**

From coast to coast, we teach a variety of medical aesthetics courses. Take a look at where we hold courses!

Scottsdale, AZ Dallas, TX Chicago, IL **Beverly Hills, CA** Boston, MA Dallas, TX Denver, CO Honolulu, HI Las Vegas, NV Nashville, TN New York, NY Newport Beach, CA Philadelphia, PA San Diego, CA San Francisco, CA



#### NATIONAL LASER INSTITUTE



## • A LUXURY MEDICAL SPA EXPERIENCE

One of the things that sets us apart from other medical aesthetics institutes is our focus on clinical hands-on training to give you the opportunity to treat scheduled clients and gain real world experience.

We have a dedicated team of 15 staff members that exclusively book clients for treatments such as cosmetic laser technologies, BOTOX<sup>®</sup>, dermal fillers, and more! As an attendee, you'll have the opportunity to work on a variety of clients. Your instructor will be by your side to answer all of your questions and offer guidance. Our campuses include some of the largest retail med spas, complete with treatment rooms and professional medical staff. Since we are the largest laser training business in the country, publicly traded laser companies have given us millions of dollars in the latest and greatest technologies. Our relationships with them allow us to provide you with hands-on practice on these technologies. No other school in the country will expose you to as much as National Laser Institute!



## **TRAVEL ACCOMMODATIONS**

Do you plan on traveling out of state or country to take one of our training courses? We work with local hotels in each city to bring you the best deal! Each hotel offers free transportation to and from campus each day.

Examples of our unique corporate partnerships:

#### Scottsdale, AZ

Airport: Sky Harbor International Airport Hotel: Hampton Inn & Suites Phoenix/Scottsdale

Just a 5 minute drive from campus, the hotel offers complimentary breakfast daily and free shuttle service to and from our Scottsdale campus. You'll be within walking distance from the Scottsdale Promenade, which has a variety of restaurants and shopping opportunities.

#### Dallas, TX

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Airport: Dallas/Fort Worth International Airport or Dallas Love Field Airport Hotel: Embassy Suites Dallas Love Field

The hotel is located steps away from our Dallas campus – it's in the same parking lot! You'll receive a cooked-to-order breakfast each morning, manager's reception each evening, plus transportation to and from Dallas Love Field Airport and within a 3 mile radius of the hotel.

#### Chicago, IL

Airport: Chicago O'Hare International Airport & Chicago Midway International Airport Hotel: Oakbrook Marriott Hotel

In a central location, Chicago Marriott hotel is 25 minutes from downtown Chicago, across the street from Oakbrook Shopping Center and a couple of miles from Oak Brook's popular attractions such as Brookfield Zoo and Morton Arboretum.

To learn more about travel accommodations in the city closest to you, visit <u>NationalLaserInstitute.com/accommodations</u> or call 1-800-982-6817.



## **CE/CME COURSES**

#### Ultimate Courses (Most Popular)

- 14 Days of Cosmetic Injectables & Laser: Laser Training, BOTOX®/Dysport®/Other Neurotoxins, Dermal Fillers, Intro To Advanced BOTOX®/Fillers, Clinical Advanced BOTOX®/Fillers, Platelet-Rich Plasma (PRP), Advanced Platelet-Rich Plasma (PRP), Body & Veins & 2 Days PDO Threads
- 9 Days of Cosmetic Laser & Injectables: Laser Training, BOTOX<sup>®</sup>/Dysport<sup>®</sup>, Dermal Fillers and 2 Days Advanced BOTOX<sup>®</sup>/Fillers

#### **Get Started Courses**

- 6 Days of Injectable Training: BOTOX<sup>®</sup>/Dysport<sup>®</sup>, Dermal Fillers, Advanced BOTOX<sup>®</sup>/Fillers & PRP
- 4 Days of Injectable Training: BOTOX<sup>®</sup>/Dysport<sup>®</sup>, Dermal Fillers and Advanced BOTOX<sup>®</sup>/Fillers
- 2 Days of Injectable Training: BOTOX<sup>®</sup>/Dysport<sup>®</sup> and Dermal Fillers
- 5 Days Laser Training

#### Looking For A Weekend Course?

- 2-Days of Botox & Dermal Fillers Training
- 2-Days PDO Threads Training

#### **Medical Director Course**

3-Day Medical Director & AZ RN Didactic Course

## **COURSE DESCRIPTIONS** •

#### Learn Cosmetic Injections, Botox & Dermal Fillers

In our Introduction to Botox and Dermal Fillers 2-Day Weekend Training Course, you'll enjoy injecting the most popular neurotoxins such as Botox, Dysport and Jeuveau to correct moderate to severe forehead lines, glabellar lines and crow's feet as well as dermal fillers such as Juvederm, Restylane and Versa in areas including lips, marionette (puppet) lines and nasolabial folds (smile lines)

We offer 2 days to 9 days of a variety of the most popular cosmetic injections in the country! In addition to learning neurotoxins and dermal fillers, there are many other popular in demand cosmetic injections.

#### Learn Advanced Cosmetic Injections (Neurotoxins & Fillers)

In the world of advanced cosmetic injections, you'll first build on your confidence and knowledge with additional hands-on practice of basic neurotoxins and dermal fillers. Beyond that, you'll learn how to inject the mid-face (cheeks) region, and other exciting off-label areas including the brow lift, lip pop masseters, smokers lines & more. Set yourself apart from the competition by incorporating non-traditional procedures that go above and beyond simply erasing wrinkles or plumping lips. We train on the chin and jaw line with dermal filles as well as tear troughs (hallowing under the eyes) utilizing PRF (a advanced version of PRP).

## **OTHER POPULAR INJECTIONS**

#### Platelet Rich Plasma (PRP)

Learn how to inject PRP using your patient's own natural blood. This is used for facial skin rejuvenation and hair growth and PRP with microneedling, as well as PRP cannula training used to reduce the number of injection points.

#### Kybella

Learn Kybella injections for submental chin fat. (Did you know Allergan (Botox) acquired Kybella for \$2 Billion?)

#### Sculptra

Learn Sculptra - The Hottest Bio Stimulator Injection In The Market. Sculptra is a cosmetic filler used to restore facial volume lost due to aging or illness. It provides a gradual and significant increase in skin thickness, improving the appearance of folds and sunken areas.

#### **PDO Threads**

Learn PDO Threads, a non-surgical face and body procedure using sutures to lift, tighten and smooth the face, neck and body. PDO threads are one of the most lucrative injection services in the medical aesthetics industry.

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#### **Medical Director Training**

This 3-day course for health professionals includes the training needed in order to become a Medical Director and/or meet the needs for hours required for Arizona nurses. The curriculum includes 24 hours of classroom education, followed by optional clinical training. At the end of the course, a medical professional will be qualified to apply to the Arizona Radiation Regulatory Agency (AZDHS) to become an Authorized Medical Director or Authorized Health Professional.

#### **On Demand Virtual Courses**

All of our courses are available to enjoy from the comfort and conveniance of your own home with our online training courses.

#### **Coming Soon: IV Infusion Therapy**

IV or intravenous therapy is a way to give fluids, medicine, nutrition, or blood directly into the blood stream through a vein. IV therapy uses a type of tiny plastic tubing that goes into the vein, a needle, and plastic tubing that connects the set-up to a bag of fluid. IV Therapy allows nutrients to bypass the digestive system, resulting in a 90-100% absorption rate versus a 20-50% absorption rate when vitamins are taken orally.

Last but certainly not least, we deliver comprehensive aesthetic laser training on a variety of modalities such as Photofacial and skin rejuvenation, laser hair removal, laser tattoo removal, body contouring, and ablative skin CO2 resurfacing.

## A COMPETITIVE EDGE FOR MEDICAL PROFESSIONALS!

The popularity of BOTOX<sup>®</sup>, dermal fillers, and other non-surgical cosmetic procedures has increased steadily in recent years. Currently, medical aesthetics is a multi-billion-dollar industry, with more than 26 million procedures performed in the United States in 2022.

## CONSIDER THE BENEFITS OF ENTERING THE MEDICAL AESTHETICS INDUSTRY:

- Enter a multi-billion dollar industry.
- Full or part time employment.
- Add a new revenue stream to your existing practice or new aesthetic practice.
- Gain a more flexible work schedule with fewer hours, part-time, and contract positions available.
- Add a new revenue stream to your existing practice or new aesthetic practice.
- Perform cosmetic injections and aesthetic laser technologies.
- Reduce your dependance on insurance companies with a high-earning cash business.

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## READY TO START YOUR TRAINING? Here's how to enroll

#### 1. Talk with an Admissions Advisor.

Give us a call at 1-800-982-6817. An Admissions Advisor will ask you questions about your current background and the state you wish to work so they can better guide you to the appropriate course options.

#### 2. Schedule a Tour!

We love showing prospective attendees around our beautiful campuses. Don't worry if you live far because we have virtual tours, too! When you take a tour of our campus, you will receive a certificate for a FREE Laser Hair Removal or Photofacial treatment to use on yourself or gift to a friend.

#### 3. Pick Your Course Dates!

Fill out your enrollment forms and register for class with a seat deposit or approved financing to save your seat for class!

# NATIONAL ASER INSTITUTE

# EVENTS

## NATIONAL LASER INSTITUTE EVENTS

National Laser Institute is more than just a medical aesthetics training school we are a community. Every month, we host two events with the hopes to inspire and share our passion for the medical aesthetics industry!



Held monthly in Scottsdale, AZ, Dallas, TX, Chicago, IL and other cities nationwide, the Skin Scene is our most popular event. Founder and CEO Louis Silberman hosts this one-night party for prospective attendees and anyone who wants to learn about the medical aesthetics marketplace. Enjoy free wine and hors d'oeuvres while watching live BOTOX<sup>®</sup> and laser demonstrations. Enter to win thousands in FREE BOTOX<sup>®</sup>, Juvederm<sup>®</sup>, CoolSculpting<sup>®</sup>, cosmetic laser treatments, and training scholarships to National Laser Institute!



We broadcast a LIVE webinar to discuss the latest and popular treatments in the industry and give you the low-down on what everyone is talking about. During the webinar, you'll watch our talented instructors perform live injectable and laser demonstrations on patients. You'll even have the chance to get your questions answered live at the end of each webinar!

## PODCAST

Do you love to listen to podcasts? Then check out our podcast on all things related to the Medical Aesthetics Industry! This is an exciting industry where new treatments and technology are coming out all the time. Stay up to date on the latest procedures, popular treatments, and client concerns and questions through our podcast! This is an industry you want to stay up to date in and we'll keep you in the loop with all the latest information you need to know to thrive in this booming industry!



## **DO YOU HAVE QUESTIONS?** WE HAVE ANSWERS!

#### 1. Who can attend CME/CEU courses at National Laser Institute?

Answer: To register for our continuing medical education (CME) courses, you must be a licensed physician, physician's assistant, nurse practitioner, or registered nurse, or in some states LVN/LPN. Documentation of your current licensure is required with course registration.

2. As a licensed nurse, am I required to obtain additional nursing education or an aesthetician's license to perform cosmetic injections (in addition to attending National Laser Institute)?

Answer: No. This is a common misconception. Many medical professionals assume they must attend many months of specialized, advanced training in order to perform cosmetic injections such as BOTOX<sup>®</sup> and dermal fillers. In today's medical aesthetics marketplace, a licensed nurse can perform these treatments after qualified training.

Here at National Laser Institute, although most of our medical professional attendees choose our 14-day Cosmetic Laser & Injectables Course to become more marketable in the field of laser aesthetics and cosmetic injections, a number of our attendees decide to train with us for one weekend. We offer a variety of courses that adhere to the busiest of schedules. Whether you decide to attend National Laser Institute for one day, one weekend, or one week, we guarantee you will gain the expert competence and confidence needed to start your cosmetic injection career the very next day.

#### 3. Is National Laser Institute accredited/licensed?

Answer: National Laser Institute has licensing from the Arizona State Board For Private Post-Secondary Education, the Arizona Department of Health Services (AZDHS) formerly known as the Arizona Radiation Regulatory Agency (ARRA), the American Academy of Family Physicians, the Western Multi-State Division, the Texas Department of State Health Services and the Texas Workforce Commission among others.

#### NATIONAL LASER INSTITUTE

## 4. How do I know which courses are right for me?

Answer: Our Admissions Advisors will spend some time to understand what your learning goals are. Whether you are looking to incorporate medical aesthetics into your business, become a cosmetic injector/technology provider, or continue your education in this exciting field, our talented staff will help you choose the right course option for you!

#### 5. Who will be teaching my course?

Answer: National Laser Institute's courses are taught by the industry's leading physicians, nurses and medical aesthetics experts, each with 10-20 years of experience in the field. We want our attendees to walk out of each course feeling comfortable and confident with their skills and knowledge to perform BOTOX<sup>®</sup> and cosmetic injectable treatments in any medical setting! 6. Is it necessary for me to take the laser aesthetics course in addition to the BOTOX<sup>®</sup>, dermal fillers and sclerotherapy courses?

Answer: Laser and cosmetic injections go hand in hand! To be the most marketable in this industry, you should offer both modalities in order to best treat and accommodate every client that walks in your door. However, it is strictly a personal decision based on whether your passion lies in offering injections, cosmetic lasers or both.

### 7. How many CME/CEU credits do you offer to physicians and nurses?

Answer: Our CE/CME course activities have been reviewed and are acceptable for up to 66 prescribed credits by the American Academy of Family Physicians. Nurses receive 7.5 CE's per day through the Arizona Nurses Association, an accredited approver by the American Nurses Credentialing Center (ANCC).



#### 8. How much clinical hands-on training will I receive during my course?

Answer: National Laser Institute pioneered medical aesthetics training by creating a curriculum that offers clinical hands-on training in a luxury retail medical spa environment on campus. The first few hours of each course will be spent in the classroom, and the remaining portion is spent doing clinical hands-on training. Small class sizes allow our attendees to have more hands-on time than any other company.

#### 9. What are the CME/CEU class sizes like?

Answer: We limit the size of our courses in order to guarantee a small, intimate environment and individualized attention. All classes and personalized instructions are customized to your skill level, experience, and practical needs. We want you to get plenty of hands-on training during clinicals!

## 10. What kinds of hours can I expect to work as a cosmetic nurse or physician?

Answer: This field of medical practice offers part-time and full-time positions. The hours are more flexible than regular nursing schedules in acute, bedside, and clinical care nursing, and the work environment is far less demanding. In fact, there are no required evenings or weekends in our field. Physicians, nurses, and medical professionals are beginning to take control of their careers by exploring options other than the traditional nursing roles. Nurse entrepreneurs and contractors are enjoying the many benefits of the cosmetic industry by making their own hours, working less, and earning more income.

## 11. What kind of financial gain can I expect to earn if I offer my future clients injectable treatments such as BOTOX<sup>®</sup>, dermal fillers, PRP, and PDO Threads versus laser skin therapies?

Answer: Certain laser skin treatments, like laser hair removal, may bring in revenue close to \$150-\$200 per treatment, and injectable treatments like BOTOX<sup>®</sup> or dermal fillers that can range up to \$1,500 per client. However, some of the more popular laser procedures, including fractional skin resurfacing, IPL photofacials, and radiofrequency skin tightening treatments can average \$1,000 per treatment. We find many of our physicians and nurses to focus on these types of laser modalities, which can actually hold more earning potential in addition to standard injectable treatments.

12. If I am a nurse seeking to open my own cosmetic practice or wishing to open business within another establishment, what requirements are there for medical supervision by a physician?

Answer: As a nurse, you are required to secure the supervision of a medical director in order to perform injectable treatments. In all states, a MD or DO can act as your medical director. In a growing number of states nationwide, NP's may also act as a medical director. If the facility where you plan to offer these services already has a physician on staff, such as an OB/GYN medical center or private practice, your needs for on-site medical supervision are already met.

For non-medical locations, such as hair salons, spas or resorts, you will be responsible for finding and providing your own supervising physician, which is a simple and affordable price.

## 13. Do you offer any marketing seminars if I was interested in setting up my own medical spa practice?

Answer: Yes. In addition to your cosmetic injectable training, you will have the opportunity to participate in a marketing seminar that features Founder and CEO Louis Silberman, who has been featured in numerous publications such as Entrepreneur Magazine and Fortune Small Business! National Laser Institute is the only school in the country to provide attendees with a comprehensive business development and marketing seminar that will give you the knowledge and tools to succeed in the medical aesthetics industry!

#### 15. Where can I stay if I don't live near the school?

Answer: We have arranged discounted room rates for our attendees at hotels nearby. The hotels also provide shuttle service to and from our campuses each day. Approximately 70% of our attendees travel in from out of state or country to take our training courses.

## WHAT TYPES OF RESOURCES DOES NATIONAL LASER INSTITUTE PROVIDE?

#### Louology - The Science Behind Crushing It In Aesthetics

#### Free Medical Aesthetics Community

- Resources and mentorship a free medical aesthetics community for you.
- Live monthly free zoom mentor sessions

Hosted by @LouistheLaserguy who was voted Semi Finalist Entreprenuer of the year, has achieved over \$100 million in revenue in the health and beuaty world, writes for the largest aesthetic magazines in the country, and has built the largest medical aesthetics training/med spa business in America. Louis has mentored countless medical professionals on there journey to success.

Lou's free monthly live Zoom Q&A mentor session is every first Wednesday of the month at 6pm AZ time. Join us for industry insights & get your questions answered on-the-spot!

Louology members can access aesthetics practice sample forms, contracts, treatment paperwork, jumpstart guides, and more!

#### **Success Guides**

• Put your knowledge into practice with step-by-step guidance, reflection exercises, & must-do checklists to fast track your success.

#### **Product and Vendor Info**

- Information on the top 5 aesthetic laser equipment vendors.
- Everything you need to know when researching equipment for you or your employer.
- Information on the top skin care lines targeting a medical spa consumer.



## **FINANCING FAQS**

#### 1. Does National Laser Institute offer scholarships?

Answer: Yes, we do offer scholarships to attendees! If you'd like to enter for a chance to win a scholarship, attend one of our many Skin Scene events we have each month.

#### 2. Does National Laser Institute offer financial aid?

Answer: Although we do not offer government financial aid, our school is affiliated with many leading loan lenders to help get you into the classroom without worrying about the added stress of finances.

#### Think you can't afford medical aesthetics school? Think again...

100% educational funding for tuition and travel expenses is available (O.A.C.)

National Laser Institute is dedicated to helping you in every step of your educational journey – including financing.

National Laser Institute is licensed to provide private post-secondary education. We've partnered with the nation's leading student loan providers to give our attendees access to competitive loan options. Plus, if you are an out-of-state attendee, your educational funding can also cover airfare and hotel costs.

#### Call 1-800-982-6817 to learn more about funding options.

# HEAR FROM OUR ALUMNI

## **HEAR FROM OUR ALUMNI!**

#### Mary Ann Shada, RN

"National Laser Institute left nothing unaddressed during my time here! As an RN, I was treated with such respect and kindness from everyone. I loved receiving state-of-the-art training, and I'm all about hitting the ground running with this great information! I know of no better method to learn cosmetic laser and medical aesthetics than the NLI method. NLI is truly the best in its class. I will leave here feeling confident in serving any medical aesthetic client!"

#### **Michelle Mairer, NP**

"I am so thankful I chose National Laser Institute. As a family Nurse Practitioner, I am starting my own clinic. I have not had any previous experience in this area. I am wanting to offer specialized procedures. Attending National Laser Institute has given me hands-on experience with various equipment, techniques, and provides the opportunity to work with patients. It has truly been an invaluable experience. I am leaving with confidence. I'm so excited and thankful for the opportunity. It gave me confidence in choosing the right products and tools to make my business successful. Thank you!"

#### Dr. Anita M. Milici

"My experience at National Laser Institute was amazing. The program was very organized, and my clinical instructor was truly an artist. I would highly recommend this course for anyone who wants to become a master injector!"

#### Janet Loveridgeal

"Concise, well-constructed CME class with instructors who are knowledgeable, skilled, professional, and adhere to the industry's highest standards. I would highly recommend this course to any colleague who is interested in esthetics."

#### Lisa Roberts, DNP, RN

"As an experienced nurse, I came to this class with almost no prior knowledge of Botox and fillers. The weekend was great, it provided enough didactic material and a generous amount of hands-on clinical practice injecting both Botox and fillers. I feel completely ready to begin practicing my new skillset! The staff and instructors were all friendly and very knowledgeable! I would highly recommend NLI for any medical professional looking to expand their skills in the aesthetic world. A big thank you to National Laser Institute!"

#### Gabriela Novakova, RN

"I don't think I could have found a better school than this!!

I am an RN and I just completed a week-long training program at National Laser Institute (NLI). I usually don't take time to write reviews but I absolutely have to this time. I have heard good things about NLI but I was still a little nervous to invest the time & money into this program. However... wow! I don't think I could have found a better school than this!! I don't even know where to start because everyone at the school is amazing. The owner, Louis is full of energy and very passionate about what he does. My advisor, Jennifer was amazing and answered every single question I had. The front desk girls are so helpful and friendly. Every one of the instructors I had were so knowledgeable. The full days were perfectly organized, the lectures were amazing and you get so much hands-on training of various techniques, and on how to deal with and handle clients! The NLI staff make you feel like family - they are all friendly, fun and happy to help with anything you need. I also met so many amazing people there and learned more than I ever thought I could in a very concentrated but fun week. I never thought I would love this school so much. I would recommend NLI to anyone! I was honestly sad to leave after my completion and I know I will be back for some more training in the future as I fell in love with this field and this school. A big `thank you!` to everyone at NLI for the amazing experience."

#### Jennifer A. Perry, RN

"I had a great experience during the weekend nurse injector course at National Laser Institute. The instructors were extremely knowledgeable and shared their favorite tricks of the trade. I met quite a few doctors and nurses who were nice enough to share backgrounds and experiences and made some really great connections. I'm looking forward to putting my training into action!"

#### Ashleigh Ortega, RN, DNP, A/GNP-C

"I wanted to share with you that the Advanced Injectable Course far exceeded my expectations. What a wonderful experience. I was impressed by the venues, the instructors, and the overall program. I was so lucky to have Dr. Treen, Jan, and Dr. Hooker as my instructors. They were all so patient, kind and all very good teachers. It was great to rotate and get different perspectives. Louis, thank you so much. You have an outstanding program."

#### Myra Macdougall, RN

"I'm a middle-class mom, wife, and nurse. I struggled over my decision to come to National Laser Institute. Would this be the right school for me? Should I take so much time away from my family? In this economy, should I invest this money in my education? From the very first day I arrived at National Laser Institute, all this inner-turmoil dissipated. I knew emotionally and intellectually that I had made the best decision for my family, my husband, and my career."

#### Amber, RN

"I have freedom, which is what I wanted. My two boys are my priority. So I get to make my own schedule, I do my own hours, I see my patients. I have a good rapport and relationship with them. So if I need time off I can take time off to be with my kids. The teachers at NLI are knowledgeable, they give you room to inject with your own style, which I liked. They show you their way, but they want you to learn your own. And I appreciated that. I started in a one room shop, with 18 clients, we grew out of that shop within 4 months, and moved to a new space. Our company has grown 308%. We now have a 5 room suite. We now have 3200 clients and are expanding again. I absolutely suggest everybody should go to NLI."

#### Christina Krysia Fenzl, BS, RN, RYT

"My experience at the National Laser Institute was both a positive and memorable one. The program was exceptional, cutting edge, and exciting. Our class had knowledgeable and upbeat instructors who were current experts in their given fields. The students in my class came from far and wide, from across the country and all over the world. There are colleagues I met at National Laser Institute who I will definitely keep in touch with long term. While still in training, I began an intensive job search for an R.N. position in laser and injectables. Louis Silberman, the president and CEO of National Laser Institute was supportive and helpful in speaking with potential employers inquiring about me. Even before the end of the training, I had landed my dream job thanks to the excellent learning opportunities from the reputable and elite institution, National Laser Institute. Thank you National Laser Institute for your encouragement, inspiration, opportunity, quality education, and personal touch. I am grateful to you for providing me with the tools needed to create a bright and exciting future for myself in the medical aesthetics industry!"

#### Angela Sprague, RN

"I feel that I learned so much in the time I was here. The instructors and learning atmosphere were so well put together and structured. Any questions were answered and explained in various ways that we all completely understood. We all seemed to make new friends with the same interests and made amazing contacts to further our experience and future business endeavors! Wonderful place to learn and grow!"

## We have over 7,000 student testimonials on our website. To read more, visit:

#### NationalLaserInstitute.com/reviews

When you graduate from National Laser Institute, you receive more than just a medical aesthetics education. You'll gain the confidence and skills to perform a variety of cosmetic injectable treatments in different setting. Our alumni can be found working across the country and the world.

## NATIONAL LASER INSTITUTE'S MISSION STATEMENT

National Laser Institute is dedicated to providing educational excellence in the field of medical aesthetics for aestheticians, cosmetologists, and career changers, through comprehensive, hands-on training in which attendees will acquire the confidence, skills, and knowledge to succeed in this multi-billion-dollar industry.



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